

Desert Haven Enterprises, Inc. 2019-2020 Annual Report

OUR HISTORY

Desert Haven Enterprises began in 1954 when Jack and Luella Henstra placed an ad in the local newspaper seeking a playmate for their son, Jimmy, diagnosed with intellectual disability. July 15, 1954 preschool classes were begun and, within a few years, vocational training and job placement.

OUR PHILOSOPHY

Work plays an integral role in people's lives. Work enhances a person's sense of self-worth, self-confidence, and self-respect. Through work, people become productive, contributing members of their community.

OUR OBJECTIVE

Today, Desert Haven Enterprises, Inc. continues to make the hopes and dreams of those early pioneers a reality by preparing individuals with disabilities to achieve their aspirations for personal and professional independence and success.



*DEVELOPING, ENHANCING, AND PROMOTING THE CAPABILITIES OF
PERSONS WITH DEVELOPMENTAL DISABILITIES SINCE 1954*

Annual Progress Report

Agency Accomplishments for the Fiscal Year



Notable Achievements for 2019 - 2020

- Secured vendorization through North Los Angeles County Regional Center and expanded the Work Readiness Program into the Santa Clarita Valley, in September 2019. DHE's off-site office is located in the Regus-California Gateway Plaza on Magic Mountain Parkway in Valencia, adjacent to NLACRC Santa Clarita;
- Developed a total of 19 new, off-site multi-purpose habilitation crew contracts and 38 new grounds maintenance crew contracts through existing business partnerships and through the establishment of new partnerships with other prominent, local businesses, both in the Antelope Valley and the Santa Clarita Valley;
- Developed fully-integrated, individual, community-based employment positions, through the Supported Employment Program, for seven additional consumers within seven local Antelope Valley businesses;
- Held the eighth annual "Viva La Fiesta" Baja Bash Fundraiser in September 2019, at the beautiful Hacienda Reyes in Palmdale, and raised a new record \$126,500 to support agency operations;
- Developed six volunteer sites where consumers may donate their time to help others in need, including animals, while building their resume and work skills: Swan Center Outreach (Castaic); Hope of the Valley Thrift Store (Palmdale); Blue Star Ranch (Saugus); and Whimby's Thrift Store (Canyon Country)
- Completed the vendorization process for DHE's Work Readiness 2.0 Program, the organization's first full-wage vocational training program, that opened on May 1, 2020. This lower ratio program enabled DHE to safely open for business, in the midst of the pandemic, as consumers enrolled in the program perform essential services. Both staff and consumers were grateful for the opportunity to return.

COMMUNITY-BASED EMPLOYMENT PLACEMENTS 2019 - 2020

Five Below
Lancaster
Sales Associate

The Whole Wheatery
Lancaster
Dishwasher

Stater Bros. Mkts
Lancaster
Courtesy Clerk

Macy's
Palmdale
Seasonal Floor Recovery Associate

Enterprise Rent-a-Car
Palmdale
Service Agent (Car Washer)

Von's Supermarket
West Lancaster
Courtesy Clerk/Sanitation

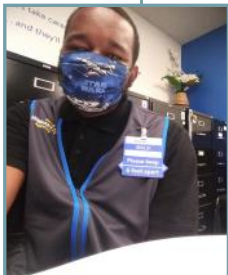
Walmart Supercenter
West Palmdale
Day Maintenance Associate



VITAL STATS: Demographics for Persons Served

Gender		Ethnicity		Age		Disability	
Male	66.6%	African-American	36.5%	13-18	0.2%	Borderline Intellectual Disability	10.2%
Female	33.4%	Caucasian	32.2%	19-24	14.7%	Mild Intellectual Disability	62.9%
		Hispanic/Latino	28.2%	25-30	30.3%	Moderate Intellectual Disability	12.0%
		Asian	2.9%	31-36	22.8%	Severe Intellectual Disability	0.8%
		Other	0.2%	37-42	9.1%	Autism	12.5%
				43-48	6.0%	Cerebral Palsy	0.6%
				49-54	7.3%	Seizure Disorder	0.8%
				55-64	6.4%	Behavior Disorder	0.2%
				65-70	2.1%	Other	0.0%
				70+	1.2%		

Total Served: 518



Financial Information

Statement of Financial Position and Auditor's Report



DESERT HAVEN ENTERPRISES, INC. STATEMENT OF FINANCIAL POSITION June 30, 2020

ASSETS

	<u>OPERATING FUND</u>
CURRENT ASSETS	
Cash and Cash Equivalents	\$ 2,234,187
Receivables:	
Grants and Contracts	1,022,455
Prepaid Expenses	36,993
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Total Current Assets	3,293,635
PROPERTY AND EQUIPMENT	
Net of Accumulated Depreciation	1,279,614
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OTHER NON-CURRENT ASSETS	
Cash - Restricted	34,573
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Total Assets	<u>\$ 4,607,822</u>

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	
Accounts Payable	\$ 23,004
Accrued Wages and Payroll Taxes Payable	309,334
Compensated Absences	215,993
Current Portion of Notes Payable	696,307
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Total Current Liabilities	1,244,638
LONG-TERM DEBT	
Notes Payable - Long Term Portion	1,119,191
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Total Liabilities	2,363,829
NET ASSETS	
Unrestricted	2,051,511
Board Designated	157,909
With Donor Restrictions	34,573
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Total Net Assets	2,243,993
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Total Liabilities and Net Assets	<u>\$ 4,607,822</u>

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Desert Haven Enterprises, Inc. as of June 30, 2020, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

BROWN ARMSTRONG
Accountancy Corporation

Bakersfield, California
December 30, 2020

Desert Haven Enterprises Board of Directors 2019 - 2020

Officers

Laurie Formentera
President

Jeff Clark
Vice-President

Dennis Davenport
Treasurer

Directors-at-Large

Tom Fuller

Rosemary Mann

Steve Paulson

Sandy Price

Shannon Santamaria

Harry Taylor

Executive Director

Jenni Moran

Consumer Achievements Within Each Program/Service Area



Businesses/Customers Served

Agua Dulce Airport
Grounds Maintenance Service

AMC Properties - Multiple Apartment Complexes (AV and SCV)
Janitorial Service/Cleanup/Grounds Service

Antelope Valley Christian Center
Janitorial Service

Antelope Valley College
Janitorial Service - Palmdale and Fox Field Sites

Antelope Valley Occupational Medicine
Janitorial Service

BLVD Association
BLVD Cleanup/Maintenance Service

Chang Properties
Grounds Maintenance Service

Children's Center
Janitorial Service

City of Lancaster - Multiple Sites and Parks
Janitorial Service/Grounds Service/Cleanout/Pressure Wash Svc

Crissair, Incorporated
Janitorial/Grounds Maintenance Service

Desert Vineyard Church
Janitorial Service

Domestic Violence Council/Valley Oasis - Multiple Sites
Janitorial/Grounds Maintenance Service

Edwards Air Force Base
Grounds Maintenance/Irrigation/Pest Control Service

Elks Lodge
Grounds Maintenance Service

FPI Management - Casablanca/Copper Square
Janitorial Service/Grounds Maintenance Service

Halley-Olsen-Murphy Mortuary
Janitorial Service

InSite Development - Starbucks (Lancaster Blvd)
Pressure Wash Service

Kensington Campus
Janitorial Service

Lamar Advertising
Janitorial Service/Grounds Maintenance Service

Lockheed Martin Aeronautics Company
Multi-purpose/Janitorial Services

Michaels Distribution Center
Various Temp Crews/Grounds Maintenance Service

Minuteman Press
Labeling/Palletizing Service

Paragon Pet Supplies (Santa Clarita)
Janitorial/Stock/Customer Service

Quartz Hill Little League
Janitorial Service

RD Properties (Courtyard and Santa Clarita Plaza)
Janitorial Service/Window Wash Service

Somerset Apts - Homeowner's Association
Grounds Maintenance Service

St. Stephens Lutheran Church
Grounds Maintenance Service

Rite Aid Distribution Center
Tote Wash Service; Trim/Mod Service; Audit Service
Grounds Maintenance Service

Valley Bible Church
Grounds Maintenance Service

West Point Physical Therapy (Lancaster/Rosamond)
Janitorial Service/Grounds Maintenance Service

PROJECT INDEPENDENCE	WORK READINESS	SUPPORTED EMPLOYMENT
<ul style="list-style-type: none"> 43% achieved Individual Service Plan goals 42% demonstrated skill acquisition and retention Two (2) transitioned into the Work Readiness Program 127 outing opportunities provided including volunteerism 	<ul style="list-style-type: none"> 62% trained on jobs new to them 49% achieved Individual Habilitation Plan goals Vendored new, full-wage program version in May 2019 7 gained community-based employment status through SEP 	<ul style="list-style-type: none"> 7 placed into community-based employment positions 5 transitioned into follow-along coaching service 2 transitioned into competitive employment status Averaged \$13.73 per hour wages earned
Total Served: 108	Total Served: 385	Total Served: 49

Looking Ahead to 2020-21 Organizational Strategic Plan

- Expand paid work and volunteerism opportunities within the Work Readiness Program, in the AV and SCV, broadening vocational categories in keeping with consumer interests;
- Develop and implement plan to safely re-open the Project Independence Day Training Activity Center for in-person services;
- Complete and submit to NLACRC the program design for the Paid Internship Program, as well as the Competitive Integrated Employment Incentives Payment Program and align to programs in both in the AV and SC Valleys
- Expand the volunteerism component within the Project Independence Program;
- Develop no less than ten community-based individual placement employment positions through the Supported Employment Program;
- Coordinate with the AV Air Quality Management District in testing green grounds maintenance equipment to determine feasibility for use on contracts;
- Re-explore a partnership with AV Union HS District for food service training for special ed students in DHE's cafeteria;
- Re-establish and fill Communications Specialist position and expand DHE's marketing influence and opportunities; and
- Continue to push for rate reform through the CA State Legislature and monitor changes on Fed level.



DESERT HAVEN ENTERPRISES INCORPORATED
43437 Copeland Circle • Lancaster, CA 93535
(661) 948-8402 • www.deserthaven.org